

# D2.3 – Communications Material, Cycle #2

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#### **Abstract**

This document reports on communications and dissemination materials generated, and activities undertaken in the 12-month period (May 2017 - May 2018) following the first deliverable on Communications Material (D.2.2, Cycle #1) covering the first six months of the project (November 2016 - April 2017). It covers the further development and continuation of the communication activities set in the beginning of the project. It also outlines new communication material created to support such activities. Finally, it provides analytics and metrics information regarding the website and social media channels in the period covered here.

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**Dissemination Level: PU** 

Partner		Estimated Effort (in PMs)	
	¹YORK	0.14	
	<sup>2</sup> UGLA	0.14	
	<sup>3</sup> ATHENA	0.25	
	<sup>4</sup> NOHO	2.00	
	<sup>5</sup> EXUS	0.20	

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# **LIST OF ABBREVIATIONS**

WP: Work Package



## 1. Executive Summary

This document comprises Deliverable 2.3 (D2.3) of EMOTIVE's Work Package 2 (WP2). It reports on the communication materials produced between May 2017 and May 2018.

WP2 involves the promotion of the activities of the EMOTIVE project, and its final results, by providing information to various audiences, including the media and the general public. The first six months of the project focused primarily on creating a visual identity and establishing a website and presence on social media. The subsequent twelve months covered in this deliverable focused further on development and continuation of communication activities. The main goal was to support the project's promotion online and offline and to showcase the project's achievements, as both work-in-progress and final results. Furthermore, this report details instances of collaboration between project partners and outlines their efforts to create awareness about the project and reach a wider audience.

There was a number of minor changes made on the project website, mostly regarding the display and layout, however, the website is currently undergoing a major update in terms of look and content and it will be re-launched in Autumn 2018. A schedule of News contributions from all partners has been adopted, which resulted in a series of blog posts (outlined below).

EMOTIVE was very active on social media channels during the reporting period, particularly Facebook and Twitter and our newly added Instagram account. Analytics and metrics covering these activities are detailed below and show a strong growth in project awareness and online followers from the cultural heritage sector including museums, universities, interpretive centres and private companies.

In June and December 2017, EMOTIVE released its first and second newsletters.

Each section of this report provides a brief overview of the material, its distribution channel(s) and, if applicable / available, its measured impact to date. The material is referenced throughout the document in graphical format (e.g. images, screenshots) or in the form of links to online resources and appendices.



#### 2. Communications Material

#### 2.1. Newsletter

The EMOTIVE team aims to publish a short newsletter biannually for the duration of the project. The first was released in June 2017 and the second in December 2017. Noho used the Mailchimp platform to design and disseminate each newsletter to the EMOTIVE contact list. The content of each newsletter was compiled by Noho with input from other partners. A dedicated web page was created to allow people to sign up for the newsletter and access the current and previous editions (https://emotiveproject.eu/cms/?page\_id=522).

In June 2017, the newsletter was delivered to 176 subscribers (with an open rate of 82 / 46.6%) and included the following content (Figure 1) $^1$ :

- I. Introducing EMOTIVE
- II. Who we are
- III. Our audience
- IV. Our first six months
- V. What's next?

The December 2017 Newsletter was delivered to 211 subscribers (with an open rate of 89 / 42.4%) and included the following content (Figure 2)<sup>2</sup>:

- I. EMOTIVE: One year later!
- II. Recent news
- III. Our work
- IV. EMOTIVE at conferences, workshops and exhibitions...
- V. EMOTIVE deliverables to date

<sup>&</sup>lt;sup>2</sup> https://mailchi.mp/5de31f14ff8c/emotive-newsletter-december-2017



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<sup>&</sup>lt;sup>1</sup> https://mailchi.mp/8c7716491357/emotive-newsletter-june-2017



Figure 1. EMOTIVE Newsletter June 2017





Figure 2. EMOTIVE Newsletter December 2017



# 2.2. Infographic

To mark the occasion of the project reaching the end of its first year and to share some of the highlights of that time, Noho created an infographic 'EMOTIVE One year later' (Figure 3). The infographic was published via a blog post<sup>3</sup>, shared on social media (Facebook and Twitter) and included in the December 2017 Newsletter.



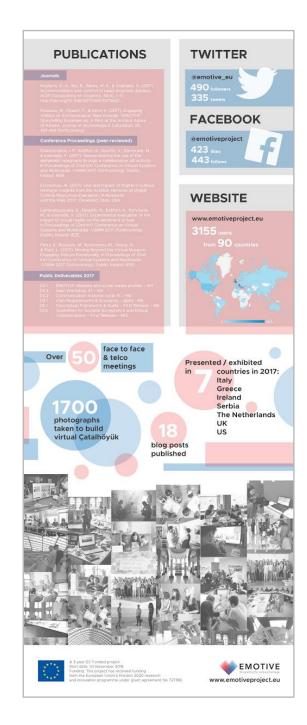


Figure 3. Infographic 'EMOTIVE: One year later'

<sup>&</sup>lt;sup>3</sup> https://emotiveproject.eu/cms/?p=1219



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## 2.3. Roll-up banner: EMOTIVE & CrossCult event

A roll-up banner was created for a collaborative workshop, "H2020 EU Cultural Heritage projects: Collaboration possibilities", which was co-organised by EMOTIVE and the CrossCult project on 14 May 2018 (Figure 4). The banner featured the European Year of Cultural Heritage Label, which was granted by the European Commission (Figure 5). The label is reserved for projects which contribute to achieving one or more of the objectives of the 2018 European Year of Cultural Heritage, as endorsed by the European Parliament and the Council of the EU.<sup>4</sup>



Figure 4. Design of the roll-up banner for the workshop "H2020 EU Cultural Heritage projects: Collaboration possibilities"



Figure 5. European Year of Cultural Heritage 2018 label in pink with a tagline

<sup>&</sup>lt;sup>4</sup> https://europa.eu/cultural-heritage/how-label-your-event-eych-2018 en



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## 2.4. Roll-up banner: Explorathon

Another roll-up banner was created for the Explorathon – Researchers' Night Scotland, where the visitors to the Hunterian's Antonine Wall were testing and trying out new digital stories and learning about the EMOTIVE research, museum objects and Roman history (Figure 6). The event took place at the Hunterian Museum and Art Gallery, University of Glasgow, Scotland, 29 September 2017.



Figure 6. Design of the roll-up banner for the Explorathon event.



#### 2.5. Postcard

For the Explorathon mentioned above (2.4), a postcard was created to gather user feedback. The back of the postcard contained a prompt: "The EMOTIVE experience made me...", and users were invited to complete it (Figure 7). The postcard was also used as an information leaflet that users could take home from the event.



Figure 7. EMOTIVE postcard: front and back

## 2.6. Brochure

A tri-fold A6 brochure was produced at the beginning of 2018 for general distribution at EMOTIVE events. It included essential information about the EMOTIVE project (outside) and the aforementioned infographic (inside) (Figure 8).

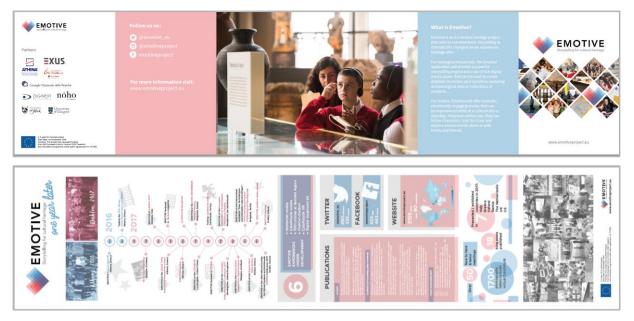


Figure 8. EMOTIVE project brochure



#### 2.7. 2.7. Stickers

A simple round sticker was produced as a promotional item to be distributed at events and meetings, to increase the awareness about the project and its 'brand' (Figure 9). The sticker has also been used by some of the project participants on their laptops (Figure 10).



Figure 9. EMOTIVE sticker



Figure 10. EMOTIVE sticker in use at the joint EMOTIVE & Crosscult event in Athens in May 2018.

## 2.8. Bookmark

A bookmark with EMOTIVE logo on the front and two versions of the back side was created for distribution at events such as workshops and testing sessions (Figure 11). These featured either a short introduction to storytelling and EMOTIVE, or a quote from Maya Angelou that is used prominently on the EMOTIVE website.





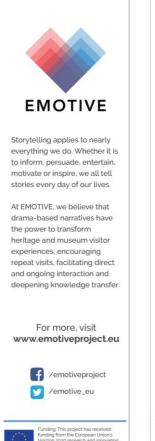




Figure 11. EMOTIVE bookmark: front side and two versions of the back side



#### 3. Website

## 3.1. Blog posts

Between May 2017 and May 2018, EMOTIVE published twenty-two blog posts covering a variety of topics including news and announcements related to all the project's progress. Almost half of the posts were written by the project's partners with editorial support from Noho, and related to the following two themes:

- 'OUR WORK' a post on the project partner's experience of the EMOTIVE project to date, including a description of current or forthcoming work
- 'SPOTLIGHT ON...' a post highlighting a current item or topic in the professional field of relevance for the EMOTIVE project, e.g. a new piece of technology, a useful conference or event, a new publication, a trend, etc.

The full list of blog posts in chronological order is as follows:

Cultural Heritage EU funded projects meet at the CrossCult & EMOTIVE Workshop in Athens, 31 May 2018

Call for Papers: Emotions in Digital Cultural Heritage, 30 May 2018

EMOTIVE researcher received prestigious ERC funding, 30 May 2018

EMOTIVE@ATHENA participates in the International Museum Day 2018 celebrations, 25 May 2018

EMOTIVE Paper presented at ACM SIGGRAPH Symposium on Interactive 3D Graphics, 18 May 2018

CrossCult & Emotive Workshop, 16 March 2018

SPOTLIGHT ON: CrossCult & EMOTIVE project collaboration meeting, 14 March 2018

SPOTLIGHT ON... ISTI-CNR at Maker Faire Rome, 11 January 2018

Happy Holiday from EMOTIVE, 24 December 2018

Newsletter December 2017, 14 December 2017

EMOTIVE one year later, 13 December 2017

Our work: INRIA's experience of the EMOTIVE project to date, 8 December 2017

**EMOTIVE Meeting in Dublin, 30 November 2017** 

<u>Showcasing EMOTIVE storytelling about Romans at the Antonine Wall at European Researchers' Night – Explorathon 2017</u>, 10 November 2017

SPOTLIGHT ON... Research Group GRAPHDECO & the INRIA's paper at the SIGGRAPH 2017, 1 September 2017

Our work: University of Glasgow, 25 August 2017

SPOTLIGHT ON... Using Group Personas to Develop Cultural Storytelling Experiences, 8 August 2017

News from the Çatalhöyük..., 2 August 2017

Our work: EXUS, 21 July 2017

Newsletter June 2017, 16 June 2017

Our Work: DIGINEXT, 26 May 2017

We all have a story to tell, 19 May 2017



## 3.2. Gallery

The Gallery section on the website was extended in order to share photographs from EMOTIVE events and meetings. The photographs were taken to document the project's work and activities, as well as to generate an image library that can be reused across communication channels and materials as was in the case of the photographs from the Explorathon.

Between May 2017 and May 2018 five photo collections were added to the Gallery page:

#### EMOTIVE & CrossCult workshop, Athens | 14 May 2018















**EMOTIVE Meeting, Dublin | 2-3 November 2017** 















Explorathon - Researchers' Night Scotland | 29 September 2017















Researchers' Night Greece | 29 September 2017















EMOTIVE Technical Meeting, Athens | 31 May - 2 June 2017















<sup>&</sup>lt;sup>5</sup> https://emotiveproject.eu/cms/?page\_id=158



## 3.3. Analytics

A snapshot of Google Analytics data was taken for the period 1 May 2017 – 31 May 2018.

The Audience Overview for the period (Figure 12) shows 6,366 sessions (website visits) of which 83.1% were by new visitors.

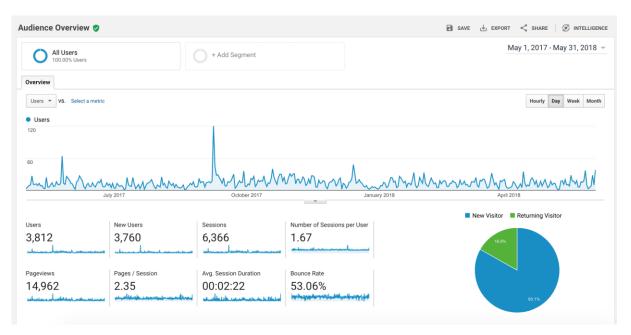


Figure 12. EMOTIVE website, Audience Overview

To date, website visitors have come from 97 countries. 77.4% come from the top 10 countries shown in Figure 13. Perhaps unsurprisingly some of the most active countries reflect the locations of project partners, e.g. United Kingdom, Greece, Italy, Ireland, France.

On the other hand, countries such as the United States, Spain, the Netherlands, Germany and Canada reflect the project partners' participation at conferences and events and growing visibility of the project outside of partner countries.



Country	Users	% Users
1. He United Kingdom	884	22.71%
2. Egreece	547	14.05%
3. Italy	469	12.05%
4. Mitted States	364	9.35%
5. France	190	4.88%
6. III Ireland	171	4.39%
7. Spain	136	3.49%
8. Netherlands	96	2.47%
9. Germany	82	2.11%
10. Canada	74	1.90%

Figure 13. EMOTIVE website, audience locations

The Acquisition Overview (Figure 14) indicates that visitors to the EMOTIVE website during the period accessed it mostly through direct (35.3%) and organic search (33.4%), which replaced the social channel as primary acquisition source in the first months of the project. This is perhaps a result of the project being more established and a growing awareness of the project itself.

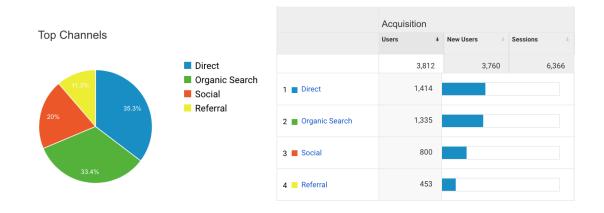


Figure 14. EMOTIVE website, acquisition overview

A further breakdown by social network in Figure 15 shows that Facebook was the most active platform in terms of social acquisition (72.21%), followed by Twitter (23.20%). This reflects the project's activity on social media, where Facebook and Twitter are the primary platforms.



	Social Network 🦿	Acquisition	Acquisition		
		Users ? ↓	New Users 🕜	Sessions ?	
		800 % of Total: 20.99% (3,812)	<b>745</b> % of Total: 19.81% (3,760)	1,477 % of Total: 23.20% (6,366)	
	1. Facebook	<b>582</b> (72.21%)	<b>547</b> (73.42%)	1,107 (74.95%)	
	2. Twitter	187 (23.20%)	166 (22.28%)	279 (18.89%)	
	3. ResearchGate	<b>17</b> (2.11%)	<b>16</b> (2.15%)	19 (1.29%)	
	4. Instagram	8 (0.99%)	8 (1.07%)	8 (0.54%)	
	5. LinkedIn	7 (0.87%)	5 (0.67%)	21 (1.42%)	
	6. Google+	1 (0.12%)	<b>1</b> (0.13%)	1 (0.07%)	
	7. Pocket	<b>1</b> (0.12%)	<b>1</b> (0.13%)	1 (0.07%)	
	8. reddit	<b>1</b> (0.12%)	<b>1</b> (0.13%)	1 (0.07%)	
	9. WordPress	<b>1</b> (0.12%)	0 (0.00%)	1 (0.07%)	
	10. YouTube	1 (0.12%)	0 (0.00%)	39 (2.64%)	

Figure 15. EMOTIVE website, acquisition by social network



## 4. Social Media

Social media channels are used regularly to communicate the project's progress and engage with different audiences. To date, project activity has concentrated on Facebook and Twitter, followed by a newly established Instagram account.

#### 4.1. Facebook

EMOTIVE's Facebook page is at <a href="https://www.facebook.com/emotiveproject/">https://www.facebook.com/emotiveproject/</a>.

It was created to increase project visibility, support the project's name recognition and reputation, and to actively engage with diverse audiences (individuals, relevant institutions, special interest groups, etc.). Since the start of the project the number of page 'likes' and overall engagement have been growing steadily (Figure 16).

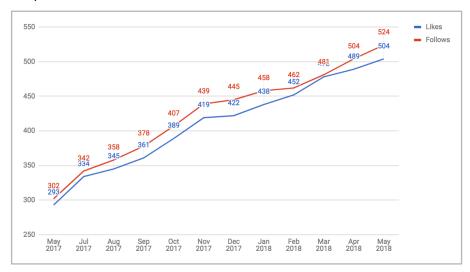
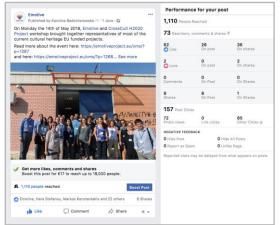
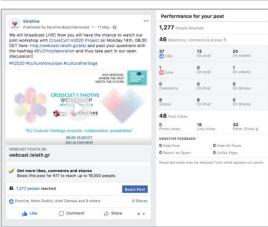


Figure 16. Facebook metrics: Likes and follows

The posts that reached the most people and generated the highest levels of engagement on Facebook were related to events, major announcements and news shared. The project's top ten posts can be seen in Figure 17.

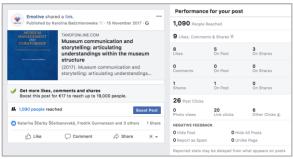


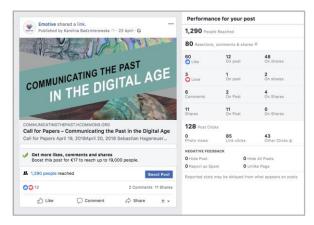














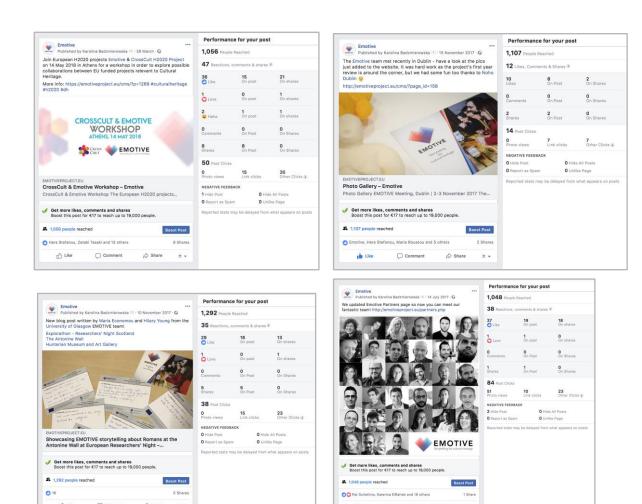


Figure 17. EMOTIVE Facebook posts - top ten most engaging posts between May 2017 - May 2018

#### 4.2. Twitter

EMOTIVE is on Twitter at <a href="https://twitter.com/emotive\_eu">https://twitter.com/emotive\_eu</a>.

Twitter is an important tool for disseminating project information and raising the profile of the project. Between May 2017 and May 2018, the EMOTIVE Twitter account grew to 681 followers (Figure 18). We have adopted a policy of following back most people who follow the account, leading to a high 'following' figure of 632.



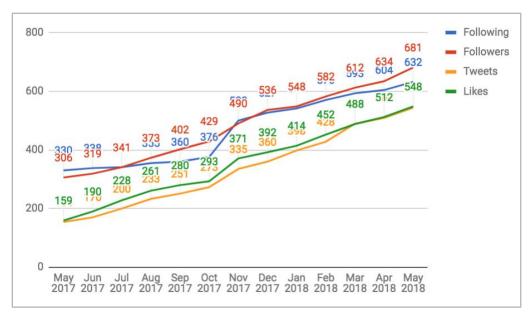
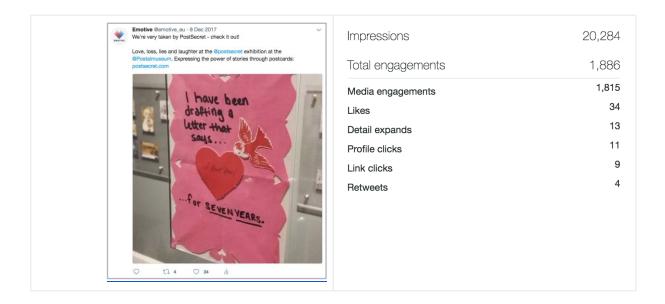


Figure 18. Twitter metrics: May 2017 - May 2018

Below are the top ten EMOTIVE tweets, based on the number of impressions (i.e. the number of users who saw the tweet on Twitter) and showing the number of engagements such as retweets, replies, link clicks, likes, etc. (Figure 19; data source: Twitter Analytics).







Impressions	5,711
Total engagements	190
Media engagements	109
Link clicks	34
Likes	24
Detail expands	11
Retweets	5
Profile clicks	5
Replies	2



Impressions	4,327
Total engagements	52
Likes	14
Retweets	11
Link clicks	9
Profile clicks	9
Detail expands	5
Media engagements	2
Hashtag clicks	2

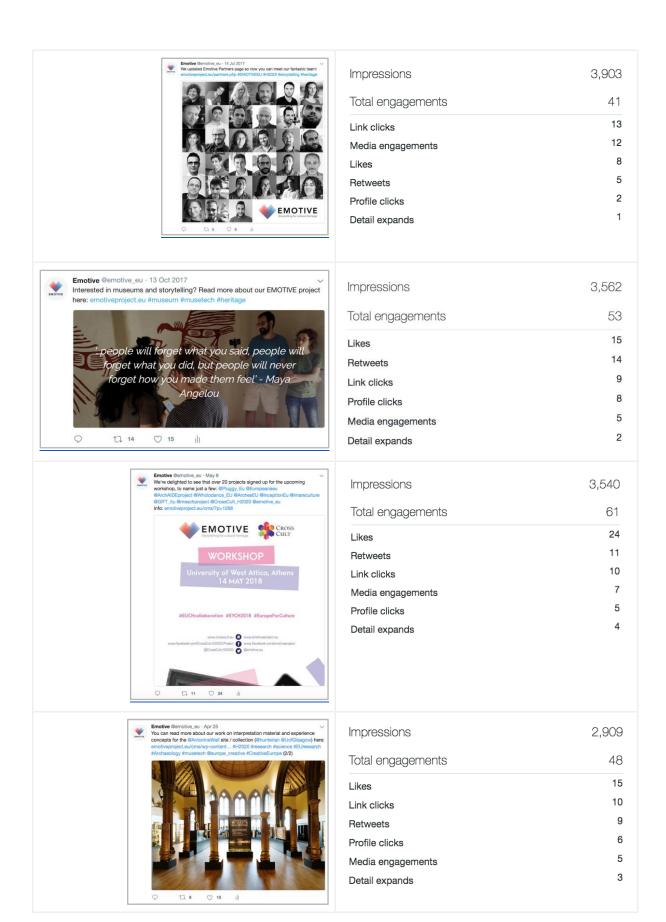


Impressions	4,151
Total engagements	78
Profile clicks	25
Media engagements	16
Link clicks	14
Likes	12
Retweets	6
Detail expands	5



Impressions	4,112
Total engagements	108
Media engagements	48
Likes	29
Retweets	15
Profile clicks	8
Detail expands	3
Link clicks	2
Hashtag clicks	2
Replies	1







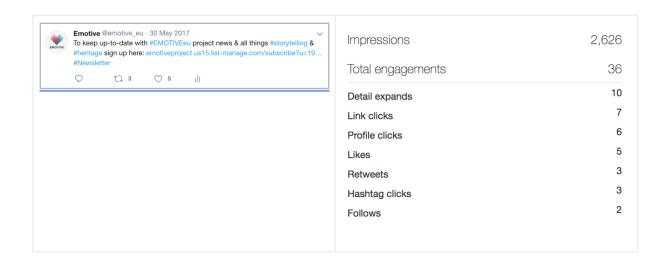


Figure 19. EMOTIVE top ten tweets based on the number of impressions (May 2017-May 2018)

Overall, the EMOTIVE Twitter account earned 276,300 impressions in total in the period May 2017-May 2018, with the months December 2017 and May 2018 being the most active in terms of both impressions and engagement. This is most likely due to the project's greater activity on social media on the EMOTIVE website during those months.

## 4.3. Instagram

EMOTIVE is on Instagram at <a href="https://www.instagram.com/emotiveproject">https://www.instagram.com/emotiveproject</a>.

The project started using Instagram more regularly between May 2017 and May 2018 and its follower base is steadily growing. It had reached over 150 followers by May 2018. The images posted by EMOTIVE are related to its activities and work developments (Figure 20).



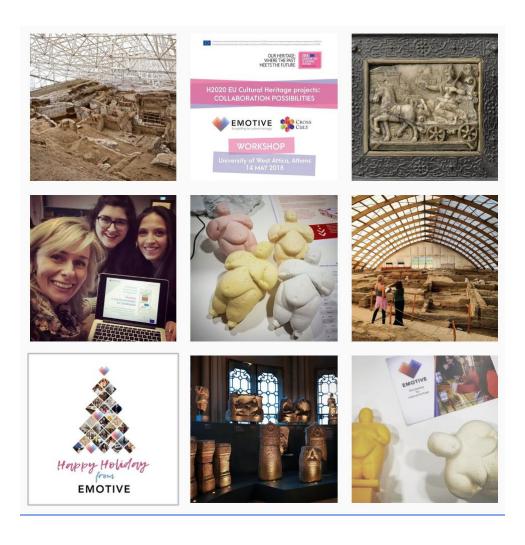


Figure 20. EMOTIVE Instagram feed

# 4.4. Storify

EMOTIVE set up a profile on Storify, a web-based tool for creating and publishing social stories based on user-generated content back in 2016. The service was shut down in May 2016, so we archived previously created content and no longer use it.



# 5. Summary & next steps

The overall aim of the communication material generated in the period between May 2017 and May 2018 was to strengthen the EMOTIVE 'brand' and awareness online and offline. During this period a substantial amount of communication material was generated as outlined above. Through this material and joint activities and events, the project is steadily gaining and growing its audience across academia, EU cultural heritage projects, and the cultural heritage industry.

The main focus of the upcoming year is to produce more dissemination-oriented material in order to communicate the project's work and results. The project website, Facebook and Twitter will continue to be the most important platforms alongside Instagram and YouTube. The latter will involve the production of audiovisual media, such as photographs and videos.

Furthermore, the website will be re-launched in the autumn, offering an improved online experience for EMOTIVE visitors with a richer content and more visually attractive look.

